ADDENDUM 1 BANNER LIFE INSURANCE COMPANY URBANA, MARYLAND AGENT/BROKER COMMISSION SCHEDULE

UNIVERSAL LIFE

PLAN NAME	1ST YEAR	YFARS 2-5	YEARS 6-10

Life Step UL 70 2 2

First—year commission rates apply to the target premium. A 2% commission is payable on first-year premiums in excess of the target premium.

TERM

PLAN NAME	1ST YEAR	YEARS 2-5	YEARS 6-10	YEARS 11+	
OPTerm 10	75				
OPTerm 15	85				
OPTerm 20	90				
OPTerm 25	90	No Renewals in Subsequent Years			
OPTerm 30	90				
OPTerm 35	90				
OPTerm 40	90				

ACCIDENT AND HEALTH

PLAN NAME	1ST YEAR	YEARS 2-5	YEARS 6-10	YEARS 11+
Accidental Death	15	No Renewals in Subsequent Years		

Riders

Riders and supplemental benefits will have the same commission rates as the base policy unless specified. Level premium term riders will have the same commission rate as paid on the corresponding OPTerm plan of the same duration: 20-Year Term Rider = OPTerm 20, 15-Year Term Rider = OPTerm 15 and 10-Year Term Rider = OPTerm 10.

Policy Fee

The policy fee for OPTerm 10, 15, 20, 25, 30, 35 and 40 is non-commissionable.